

# *ATS (Apptis Technology Solutions)*

## *Data Center Practice*

### Can You Afford To Do Business As Usual?

Data growth is pushing the limits of data center space, energy and staff resources, often holding organizations back. But, budgets are tight and many managers are asking, "Can we really afford to consolidate, virtualize or go green right now?" With the constant pressure to reach new levels of performance, the real question is can you afford not to?

### Turn Limited Resources into Big Results

Big results are not driven by the amount of resources; they are driven by the precise and intelligent use of resources. ATS can help you transform your data center by asking the right business questions, leveraging current investments and making the right technology choices.

The result: You can dramatically improve efficiency, availability, flexibility and energy use by investing in the right solutions without embarking on a complete overhaul.

#### Ask the Right Questions:

Clearly defining the business challenges and assessing technology assets becomes the foundation for a targeted strategy. Some questions to ask:

- What technology investments will directly enhance mission success?
- What issues are driving data center investments?
- What technologies are currently in place that can be leveraged?
- What emerging technologies can be combined effectively?
- How can we quantify ROI to justify the expenditure?
- Are SLAs being met?
- Where are there bottlenecks?
- What future events might affect data strategies?

### Invest in the Right Solutions

#### Application Integration and Storage Design: Optimize availability and service levels

Today's storage technology choices are incredibly complex. ATS has subject matter experts to match the right solutions to your environment. We leverage what you have as well as recommend the best new investments.

#### Virtualization: Reduce costs and increase flexibility

The benefits of virtualization are big. But, what kind of virtualization do you need – file, server, or storage virtualization? There are many technology options. There are many implementation pitfalls that could derail success. We bring the right solutions and best practices to ensure that your virtualization project is successful and benefits are fully realized.

#### Disaster Recovery (DR) and Continuity of Operations (COOP): Meet requirements while improving availability

A requirement for everyone, DR and COOP are complicated and expensive. Yet, if designed and implemented incorrectly, bandwidth and interoperability glitches could be crippling. Our team evaluates the costs and risks, covering all the details to avoid glitches. Within a limited budget, we can deliver a solid solution that meets requirements and even adds to your capabilities.

## Backup/Recovery: Streamline backup processes while improving efficiency

Today's backup environments can't keep up with data growth. Solutions must be forward-thinking to ready your data center for future requirements. From considering bottlenecks to SLAs, we ask the right questions and help you pick from a myriad of products to find the ones that will support your business today and for years to come.

## Consolidation: The successful migration of data to improve efficiency

Consolidating data center assets makes good sense, but missing one detail in a migration can compromise mission-critical operations and information. We consider hundreds of factors to ensure success, including:

- All applications
- Interoperability issues
- Virtualization options
- Desktop requirements
- Stale data
- E-mail pst files
- Migrations
- Management
- Network requirements

## Data Security: Mitigate critical risks with carefully selected technologies

Information security is a critical concern in today's environment. ATS provides many advanced management and security solutions including:

- Data loss prevention
- Authentication
- Access control
- Encryption and key management
- Security information and event management

## Choose the Right Technologies

As an unbiased partner with certifications and strong expertise in each brand, we can help you determine and implement the best solution for your needs.



Contact us today for a consultation that will change the way you think about transforming data center performance.

### Point of Contact:

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